

The Medicare Part A SNF “Patient Driven Payment Model” (PDPM) is scheduled for implementation on October 1, 2019. While there is ample opportunity to prepare, there is little time to waste.

- **Zimmet Healthcare Services Group, LLC** was founded in 1993, originally specializing in Medicare cost report preparation and appeals. The firm has since grown into a national consultancy with nearly 60 full-time employees supporting 2,500+ SNF providers and industry stakeholders in ~ 40 states, with a focus on the following industry challenges:



- Understanding the rapid evolution of “local” healthcare ecosystems, with subject-matter experts spanning the “full-spectrum” of complex government and private payer performance metrics, **Zimmet Healthcare** is uniquely qualified to guide SNFs through the operational restructuring necessitated by a payment system reform of PDPM’s magnitude.

Contact us for access to ZHSG’s PDPM Rate Simulator & Support Material posted on our website

ZIMMET HEALTHCARE SERVICES GROUP, LLC www.zhealthcare.com			
PDPM Composite Per Diem Rate			\$ 688.38
COMPONENT	SCORE	VPDA	PER DIEM RATE
PT / OT Component			\$ 190.29
MJR / SS: 6-9	TB	1 - 20 day range	
SLP Component			\$ 58.92
None, Both, SC	SC		
Nursing Component			\$ 177.95
AIDS Dtc: No	LDE1		
NTA Component			\$ 168.59
Points: 0	NF	1 - 3 day range	
Non-Case Mix Component			\$ 92.63

Concerned about PDPM?

Zimmet Healthcare has a comprehensive solution that promises you’ll enjoy a **“PERMANENT DON’T PANIC MINDSET”**

Consulting & Analytics for PDPM Transition Success

ZHSG’s “Seven Rules of Payment System Engagement”

1. Study, model & assess - then implement.
2. Do not over commit resources – promise only what we can deliver – and respond to client inquires within one business day.
3. Ensure Federal and State compliance (and strategic alignment) with facility-specific initiatives that may prove counter-productive to traditional PDPM protocols.
4. Develop an accretive, practical, multidisciplinary training curriculum by our subject-matter experts (and update regularly), to provide our clients with access to the most robust resource library available.
5. Introduce reasonable technology options (per client-specific IT capabilities) that deliver quantitative investment returns.
6. Maintain a structured timeline that clearly benchmarks progress.
7. Monitor and optimize post-implementation performance while minimizing the burden of “transition fatigue.”

PDPM includes thousands of “Composite” rate combinations, enhancement opportunities relating to Interim Payment Assessments and new compliance concerns. To meet these challenges, ZHSG incorporates our proprietary Clinical and Claims Analytics applications that define our comprehensive solution to PDPM implementation and management.

Call us anytime for a “no-risk” analysis of your support needs.



“Next Generation Analytics” to complement ZHSG’s PDPM consulting services.

A comprehensive solution to PDPM management should include a technology component. This does not suggest an overhaul of your entire IT department! However, PDPM requires specific functionality beyond the reach of most EMRs and outside the scope of the MDS. ZHSG therefore became heavily vested in CORE Analytics and Real Time Medical Systems. These applications, in conjunction with ZHSG’s consulting interventions, set the standard for compliance and optimization under the Patient Driven Payment Model. Contact us for program details or to schedule a technology demonstration.



CORE (“Claim Outcomes & Reimbursement Essentials”) applies proprietary algorithms to real-time SNF-specific and accretive peer-group data to produce meaningful & actionable insights. CORE’s UB-04 solution generates comparative competitor analysis to quantify your “value proposition” – predicated on recent claims (not year-old data), while mitigating risk and providing predictive analytics. ZHSG added sophisticated reimbursement optimization logic tests to identify lost PDPM revenue directly from the UB-04. Visit www.zcoreanalytics.com for more information.



Real Time Medical Systems delivers clear, data-driven analytical insights to clinical decision makers and care providers, ensuring quality care improvements and reduced hospital readmissions for SNF providers. In fact, some hospitals now require SNFs to use Real Time as a condition of participation in their networks. RTMS has been retrofitted with powerful PDPM functionality, wherein Component clinical changes that may justify an Interim Payment Assessment (and improve reimbursement) are highlighted immediately. <https://realtimed.com>.



**ZIMMET HEALTHCARE
SERVICES GROUP, LLC**

Zimmet Healthcare is the industry leader in helping skilled nursing facilities achieve measurable success in reimbursement, regulatory compliance and market strategy.

25 years of independent & objective SNF reimbursement-compliance support